

Message Text

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PAGE 01 MOSCOW 16991 261339Z

21

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USDOC FOR BEWT/TDAD AND BEWT/USSR

E.O. 11652: N/A

TAGS: BEXP, BCEM, UR

SUBJECT: HOOKER CHEMICAL CO SIGNS PROTOCOL WITH MINISTRY
CHEMICAL INDUSTRY

REF: USDOC 17291

HOOKER CHEMICAL CO. REPRESENTATIVES INFORMED COMMERCIAL OFFICE THAT VICE PRESIDENT LENEHAN SIGNED PROTOCOL NOVEMBER 21 WITH MINISTRY CHEMICAL INDUSTRY ON COOPERATION IN AREA OF CHLORINE TECHNOLOGY. LENEHAN, CURREY, AND YOHE MET WITH MINISTER KOSTANDOV FOR 2 1/2 HOURS IN DISCUSSIONS LEADING TO SIGNING, AND THEY ALSO SAW TEKHMASHIMPORT PRESIDENT LUK'YANOV WHO ASKED FIRM TO PRESENT PROPOSAL FOR THE CONSTRUCTION OF A CHLORINE PLANT USING HOOKER TECHNOLOGY.

2. HOOKER REPRESENTATIVES DID NOT MEET WITH STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY DURING MOSCOW VISIT (NOV 15-21). PROTOCOL WITH MINISTRY OF CHEMICAL INDUSTRY -- WHICH WAS PRACTICALLY PUSHED ON HOOKER REPS -- IS THEREFORE UNUSUAL IN THAT SCST PLAYED NO APPARENT ROLE IN ITS NEGOTIATION. HOWEVER, HOOKER'S PROTOCOL CAN BE SEEN AS FALLING WITHIN FRAMEWORK OF SCIENTIFIC-TECHNICAL COOPERATION AGREEMENT WHICH PARENT COMPANY, OCCIDENTAL PETROLEUM, HAS WITH SCST.

3. LENEHAN PLANS TO BRIEF TDAD (TERLIZZI) ON MOSCOW VISIT.

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Message Attributes

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